

ESSEX COUNTY
IMPROVEMENT AUTHORITY
ESSEX COUNTY, NEW JERSEY

REGULAR BOARD MEETING : TRANSCRIPT OF RECORDED
: PROCEEDINGS
:
:

27 Wright Way
Fairfield, New Jersey

Tuesday, January 30, 2018
Commencing at 5:00 p.m.

M E M B E R S P R E S E N T:

COMMISSIONER MARK S. DUNEC, (Via telephone)
COMMISSIONER CLIFFORD ROSS
COMMISSIONER GERARD M. SPIESBACH, (Via telephone)
COMMISSIONER CARLA A. STANZIALE, (Via telephone)
COMMISSIONER JACQUELINE YUSTEIN
COMMISSIONER RONALD J. BROWN, Vice Chairman
COMMISSIONER STEVEN H. KLINGHOFFER, Chairman

M E M B E R S A B S E N T:

A L S O P R E S E N T:

STEVEN C. ROTHER, Executive Director
NIA H. GILL, ESQ., General Counsel
LUCY SAPINSKI, Director of Operations
CLYDE L. OTIS, III, Esq., Director of Development/
Assistant General Counsel
THOMAS GOMEZ, Airport Manager
BETSY WILLIAMSON, Administrative Assistant
KIM DiVINCENZO-ROOT, Executive Assistant
STEPHEN B. PEARLMAN, ESQ., Bond Counsel

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1 MR. DILLON: On the record.

2 CHAIRMAN KLINGHOFFER: Okay.

3 Notice was duly given by regular mail and
4 electronic mail and facsimile to the Essex County
5 Executive, the Essex County Clerk, the Clerk of
6 the Board of Chosen Freeholders, Freeholder
7 President Gill, the News Editor of The Herald
8 News, the News Editor of The Star-Ledger, and
9 notice was posted on the bulletin board in the
10 Office of the Essex County Improvement Authority
11 stating the time, date, and location of this
12 Regular Board Meeting.

13

14 **ROLL CALL:**

15

16 CHAIRMAN KLINGHOFFER: Roll call please.

17 MS. SAPINSKI: Commissioner Brown?

18 VICE CHAIRMAN BROWN: Here.

19 MS. SAPINSKI: Commissioner Dunec?

20 COMMISSIONER DUNEC: Here.

21 MS. SAPINSKI: Commissioner Ross?

22 COMMISSIONER ROSS: Present.

23 MS. SAPINSKI: Commissioner Spiesbach?

24 COMMISSIONER SPIESBACH: Yes. Here.

25 MS. SAPINSKI: Commissioner Stanziale?

1 COMMISSIONER STANZIALE: Here.

2 MS. SAPINSKI: Commissioner Yustein?

3 COMMISSIONER YUSTEIN: Here.

4 MS. SAPINSKI: Chairman Klingoffer?

5 CHAIRMAN KLINGHOFFER: Here.

6

7 **PUBLIC COMMENTS:**

8

9 CHAIRMAN KLINGHOFFER: Are there any
10 members of the public that would like to comment?

11 Seeing none. The hearing for Public
12 Comment is closed.

13

14 (Whereupon, the Board discussed and took
15 action on the following item:

16 **ACCEPTANCE OF MINUTES**

17 **RESOLUTION NO. 18-01**

18 **1. REGULAR BOARD MEETING AND EXECUTIVE SESSION**
19 12-19-17.)

20

21 CHAIRMAN KLINGHOFFER: Motion to accept the
22 minutes of the Regular Board Meeting and
23 Executive Session of December 19th?

24 VICE CHAIRMAN BROWN: Move it.

25 COMMISSIONER YUSTEIN: Second.

1 MS. SAPINSKI: Commissioner Brown?

2 VICE CHAIRMAN BROWN: Yes.

3 MS. SAPINSKI: Commissioner Dunec?

4 COMMISSIONER DUNEC: Yes.

5 MS. SAPINSKI: Commissioner Ross?

6 COMMISSIONER ROSS: Yes.

7 MS. SAPINSKI: Commissioner Spiesbach?

8 COMMISSIONER SPIESBACH: Yes.

9 MS. SAPINSKI: Commissioner Stanziale?

10 COMMISSIONER STANZIALE: Yes.

11 MS. SAPINSKI: Commissioner Yustein?

12 COMMISSIONER YUSTEIN: Yes.

13 MS. SAPINSKI: Chairman Klinghoffer?

14 CHAIRMAN KLINGHOFFER: Yes.

15 And I believe we're going to have Executive
16 Session first this meeting.

17 MR. ROTHER: Okay.

18 CHAIRMAN KLINGHOFFER: The reason for
19 Executive Session rationale is?

20 MR. ROTHER: A variety; litigation,
21 contract negotiation, and confidential attorney
22 advice. I think we cover the waterfront with
23 that.

24 CHAIRMAN KLINGHOFFER: Okay.

25 MR. ROTHER: No -- nothing personnel.

1 CHAIRMAN KLINGHOFFER: Personnel.

2 Okay.

3 MR. ROTHER: Okay?

4 CHAIRMAN KLINGHOFFER: Is there a motion to
5 go into Executive Session?

6 VICE CHAIRMAN BROWN: Move it.

7 COMMISSIONER ROSS: Second.

8 MS. SAPINSKI: Commissioner Brown?

9 VICE CHAIRMAN BROWN: Yes.

10 MS. SAPINSKI: Commissioner Dunec?

11 COMMISSIONER DUNEC: Yes.

12 MS. SAPINSKI: Commissioner Ross?

13 COMMISSIONER ROSS: Yes.

14 MS. SAPINSKI: Commissioner Spiesbach?

15 COMMISSIONER SPIESBACH: Yes.

16 MS. SAPINSKI: Commissioner Stanziale?

17 COMMISSIONER STANZIALE: Yes.

18 MS. SAPINSKI: Commissioner Yustein?

19 COMMISSIONER YUSTEIN: Yes.

20 MS. SAPINSKI: Chairman Klinghoffer?

21 CHAIRMAN KLINGHOFFER: Yes.

22 (Whereupon, there was a pause in the
23 proceedings.)

24

25 (Whereupon, the Board moved to Executive

1 Session at 5:01 p.m., Resolution No. 18-023.)

2

3 (Whereupon, the Board returned to Open
4 Session at 5:31 p.m., Resolution No. 18-02.)

5

6 MR. DILLON: Okay.

7 Back on the record.

8 CHAIRMAN KLINGHOFFER: Okay.

9 Thank you.

10

11 (Whereupon, the Board discussed and took
12 action on the following items:

13 **ADMINISTRATIVE**

14 1. RESOLUTION NO. 18-001 - RESOLUTION
15 RATIFYING PAYMENT TO AUDIO-DIGITAL TRANSCRIPTION
16 SERVICES, LLC FOR TRANSCRIPTION OF BOARD MEETING
17 ON 12-19-17;

18 2. RESOLUTION NO. 18-002 - RESOLUTION
19 RATIFYING PAYMENT OF RECURRING BILLS (BILL LIST);

20 3. RESOLUTION NO. 18-003 - RESOLUTION
21 RATIFYING PURCHASE OF ECIA INSURANCE POLICIES:
22 GENERAL LIABILITY, PROPERTY, AUTOMOBILE,
23 UMBRELLA, EQUIPMENT FLOATER, BOILER AND
24 MACHINERY, CYBER, PUBLIC OFFICIALS, FLOOD, AND
25 WORKERS COMPENSATION FOR THE PERIOD 1-1-18 TO

1 12-31-18; and

2 **4.** RESOLUTION NO. 18-004 - RESOLUTION
3 AUTHORIZING AN AGREEMENT WITH NEW JERSEY
4 GOVERNMENTAL SERVICES IN THE AMOUNT NOT TO EXCEED
5 \$10,000.00 FOR CONSULTING SERVICES IN CONNECTION
6 WITH FINANCIAL SOFTWARE.)

7

8 CHAIRMAN KLINGHOFFER: Next order of
9 business is Administrative.

10 Resolutions 1 through 4.

11 Someone like to move them?

12 COMMISSIONER ROSS: Move it.

13 VICE CHAIRMAN BROWN: Second.

14 MS. SAPINSKI: Commissioner Brown?

15 VICE CHAIRMAN BROWN: Yes.

16 MS. SAPINSKI: Commissioner Dunec?

17 COMMISSIONER DUNEC: Yes.

18 MS. SAPINSKI: Commissioner Ross?

19 COMMISSIONER ROSS: Yes.

20 MS. SAPINSKI: Commissioner Spiesbach?

21 COMMISSIONER SPIESBACH: Yes.

22 MS. SAPINSKI: Commissioner Stanziale?

23 COMMISSIONER STANZIALE: Yes.

24 MS. SAPINSKI: Commissioner Yustein?

25 COMMISSIONER YUSTEIN: Yes.

1 MS. SAPINSKI: Chairman Klinghoffer?

2 CHAIRMAN KLINGHOFFER: Yes.

3

4 (Whereupon, the Board discussed and took
5 action on the following item:

6 **NEWARK RIVERFRONT PROJECT/LITIGATION**

7 5. RESOLUTION NO. 18-005 - RESOLUTION
8 RATIFYING PAYMENT IN THE AMOUNT OF \$3,255.48 TO
9 DE COTIIS, FITZPATRICK & COLE, LLP FOR LEGAL
10 SERVICES RENDERED IN THE MONTH OF DECEMBER 2017.)

11

12 CHAIRMAN KLINGHOFFER: Next matter is
13 Newark -- I'm sorry -- Newark Riverfront
14 Project/Litigation.

15 Resolu-- number 5, 18-005.

16 COMMISSIONER ROSS: Move it.

17 COMMISSIONER YUSTEIN: Second.

18 MS. SAPINSKI: Commissioner Brown?

19 VICE CHAIRMAN BROWN: Yes.

20 MS. SAPINSKI: Commissioner Dunec?

21 COMMISSIONER DUNEC: Yes.

22 MS. SAPINSKI: Commissioner Ross?

23 COMMISSIONER ROSS: Yes.

24 MS. SAPINSKI: Commissioner Spiesbach?

25 COMMISSIONER SPIESBACH: Yes.

1 MS. SAPINSKI: Commissioner Stanziale?

2 COMMISSIONER STANZIALE: Yes.

3 MS. SAPINSKI: Commissioner Yustein?

4 COMMISSIONER YUSTEIN: Yes.

5 MS. SAPINSKI: Chairman Klinghoffer?

6 CHAIRMAN KLINGHOFFER: Yes.

7

8 (Whereupon, the Board discussed and took
9 action on the following item:

10 **NEWARK PROPERTY ACQUISITION PROJECT**

11 6. RESOLUTION NO. 18-006 - RESOLUTION
12 RATIFYING PAYMENT IN THE AMOUNT OF \$308.98 TO
13 CHIESA, SHAHINIAN & GIANTOMASI, PC FOR LEGAL
14 SERVICES RENDERED IN THE MONTH OF DECEMBER 2017.)

15

16 CHAIRMAN KLINGHOFFER: Our next is number
17 6.

18 Newark Property Acquisition Project.

19 VICE CHAIRMAN BROWN: Move it.

20 COMMISSIONER ROSS: I'll second.

21 MS. SAPINSKI: Commissioner Brown?

22 VICE CHAIRMAN BROWN: Yes.

23 MS. SAPINSKI: Commissioner Dunec?

24 COMMISSIONER DUNEC: Yes.

25 MS. SAPINSKI: Commissioner Ross?

1 COMMISSIONER ROSS: Yes.

2 MS. SAPINSKI: Commissioner Spiesbach?

3 COMMISSIONER SPIESBACH: Yes.

4 MS. SAPINSKI: Commissioner Stanziale?

5 COMMISSIONER STANZIALE: Yes.

6 MS. SAPINSKI: Commissioner Yustein?

7 COMMISSIONER YUSTEIN: Yes.

8 MS. SAPINSKI: Chairman Klinghoffer?

9 CHAIRMAN KLINGHOFFER: Yes.

10

11 (Whereupon, the Board discussed and took
12 action on the following items:

13 **AIRPORT**

14 7. RESOLUTION NO. 18-007 - RESOLUTION
15 RATIFYING PAYMENT IN THE AMOUNT OF \$4,500.00 TO
16 D. TORLUCCIO FOR SNOW REMOVAL AND SALT SPREADING
17 SERVICES ALONG ACCESS ROAD IN DECEMBER 2017;

18 8. RESOLUTION NO. 18-008 - RESOLUTION
19 AUTHORIZING PAYMENT IN THE AMOUNT OF \$9,775.00 TO
20 D. TORLUCCIO FOR SNOW REMOVAL AND SALT SPREADING
21 SERVICES ALONG ACCESS ROAD IN JANUARY 2018;

22 9. RESOLUTION NO. 18-009 - RESOLUTION
23 RATIFYING PAYMENT TO AIR POWER INC. IN THE AMOUNT
24 OF \$648.24 FOR HVAC REPAIRS AT HANGAR/BUILDING I
25 IN DECEMBER 2017;

1 **10.** RESOLUTION NO. 18-010 - RESOLUTION
2 RATIFYING ACCEPTANCE OF PROPOSAL FROM AIR POWER
3 INC. IN THE AMOUNT OF \$18,600.00 FOR HVAC
4 REPAIRS/CHANGE AT HANGAR M; and

5 **OBSTRUCTION REMOVAL PROJECT/GOLF COURSE**

6 **Project Funded:**

7 **ECIA/AIRPORT 100%**

8 **11.** RESOLUTION NO. 18-011 - RESOLUTION
9 AUTHORIZING AN AGREEMENT WITH STEPHEN KAY, GOLF
10 COURSE ARCHITECT, LLC IN THE AMOUNT NOT TO EXCEED
11 \$10,000.00 FOR A PERIOD 1-1-18 TO 12-31-18;

12 **12.** RESOLUTION NO. 18-012 - RESOLUTION
13 RATIFYING PAYMENT TO C & S ENGINEERS, INC., IN
14 THE AMOUNT OF \$2,564.59 FOR ENGINEERING SERVICES
15 RENDERED THROUGH 12-31-17; and

16 **13.** RESOLUTION NO. 18-013 - RESOLUTION
17 RATIFYING PAYMENT TO JOHN J. CURLEY, LLC IN THE
18 AMOUNT OF \$1,880.00 FOR LEGAL SERVICES RENDERED
19 THROUGH 12-31-17.)

20

21 CHAIRMAN KLINGHOFFER: Next our Airport
22 Resolutions 7 through 13, including Obstruction
23 Removal/Golf Course.

24 I just have a quick question on number 11,
25 Mr. Rother.

1 What is the role of Stephen Kay, Golf
2 Course Architect? I -- I saw the --

3 MR. ROTHER: Yes.

4 And that is the individual that was
5 previously retained to advise the ECIA on the
6 cost to redo the course. And we felt that if
7 we're -- we're going to be permitted to have
8 experts come up with cost estimates to satisfy
9 the FAA that we should have our own professional
10 involved in that.

11 CHAIRMAN KLINGHOFFER: Okay.

12 MR. ROTHER: That's why we're -- we're
13 retaining him, keeping him in the wings ready to
14 give his advice --

15 Excuse me.

16 -- with regard to the cost.

17 CHAIRMAN KLINGHOFFER: I don't recall, are
18 we retaining him or was Mr. Curley retaining him
19 and we're compensating for it?

20 MR. ROTHER: We're comp--

21 CHAIRMAN KLINGHOFFER: Are we retaining him
22 directly? Or is Mr. Curley retaining him?

23 MR. ROTHER: No, I think we're --

24 MS. SAPINSKI: We.

25 MR. ROTHER: -- we're retaining.

1 CHAIRMAN KLINGHOFFER: We are.

2 Okay.

3 MS. SAPINSKI: We're retaining him.

4 CHAIRMAN KLINGHOFER: Okay.

5 MR. ROTHER: Mr. Curley is retaining the
6 appraiser and that was so that we can keep that
7 confidential to the extent we have.

8 CHAIRMAN KLINGHOFFER: Would someone like
9 to move 7 through 13?

10 Are there any questions?

11 VICE CHAIRMAN BROWN: I'll move it.

12 CHAIRMAN KLINGHOFFER: Okay.

13 VICE CHAIRMAN BROWN: I move 7 to 13.

14 COMMISSIONER ROSS: Second.

15 MS. SAPINSKI: Commissioner Brown?

16 COMMISSIONER BROWN: Yes.

17 MS. SAPINSKI: Commissioner Dunec?

18 COMMISSIONER DUNEC: Yes.

19 MS. SAPINSKI: Commissioner Ross?

20 COMMISSIONER ROSS: Yes.

21 MS. SAPINSKI: Commissioner Spiesbach?

22 COMMISSIONER SPIESBACH: Yes.

23 MS. SAPINSKI: Commissioner Stanziale?

24 COMMISSIONER STANZIALE: Yes.

25 MS. SAPINSKI: Commissioner Yustein?

1 COMMISSIONER YUSTEIN: Yes.

2 MS. SAPINSKI: Chairman Klinghoffer?

3 COMMISSIONER KLINGHOFFER: Yes.

4

5 (Whereupon, the Board discussed and took
6 action on the following item:

7 **CORRECTIONAL FACILITY/CELANESE/ENVIRONMENTAL**

8 **EXPOSURE**

9 **ALL EXPENSES PAID FROM ECIA OPERATIONS ACCOUNT**

10 **14.** RESOLUTION NO. 18-014 - RESOLUTION
11 RATIFYING PAYMENT IN THE AMOUNT OF \$26,868.00 TO
12 BUCHANAN INGERSOLL & ROONEY, PC FOR LEGAL
13 SERVICES RENDERED IN THE MONTH OF DECEMBER 2017.)

14

15 CHAIRMAN KLINGHOFFER: Next is number 14.

16 The Correctional Facility, our monthly
17 bill.

18 COMMISSIONER ROSS: Move it.

19 COMMISSIONER YUSTEIN: Second.

20 MS. SAPINSKI: Commissioner Brown?

21 VICE CHAIRMAN BROWN: Yes.

22 MS. SAPINSKI: Commissioner Dunec?

23 COMMISSIONER DUNEC: Yes.

24 MS. SAPINSKI: Commissioner Ross?

25 COMMISSIONER ROSS: Yes.

1 MS. SAPINSKI: Commissioner Spiesbach?

2 COMMISSIONER SPIESBACH: Yes.

3 MS. SAPINSKI: Commissioner Stanziale?

4 COMMISSIONER STANZIALE: Yes.

5 MS. SAPINSKI: Commissioner Yustein?

6 COMMISSIONER YUSTEIN: Yes.

7 MS. SAPINSKI: Chairman Klinghoffer?

8 CHAIRMAN KLINGHOFFER: Yes.

9

10 (Whereupon, the Board discussed and took
11 action on the following items:

12 **SPORTSPLEX COMPLEX**

13 **15.** RESOLUTION NO. 18-015 - RESOLUTION
14 RATIFYING A PAYMENT IN THE AMOUNT OF \$3,300.00 TO
15 CONNELL FOLEY FOR LEGAL SERVICES RENDERED IN
16 CONNECTION WITH THE SPORTSPLEX COMPLEX IN THE
17 MONTH OF DECEMBER 2017;

18 **16.** RESOLUTION NO. 18-016 - RESOLUTION
19 RATIFYING PAYMENT IN THE AMOUNT OF \$4,530.00 TO
20 PPMG, LLC FOR SNOW REMOVAL AND SALT SPREADING
21 SERVICES AROUND THE COMPLEX IN DECEMBER 2017;

22 **17.** RESOLUTION NO. 18-017 - RESOLUTION
23 AUTHORIZING PAYMENT IN THE AMOUNT OF \$3,660.00 TO
24 PPMG, LLC FOR SNOW REMOVAL AND SALT SPREADING
25 SERVICES AROUND THE COMPLEX ON JANUARY 4, 2018;

1 and

2 **18.** RESOLUTION NO. 18-018 - RESOLUTION
3 AUTHORIZING PAYMENT IN THE AMOUNT OF \$4,843.00 TO
4 POSITIVE ELECTRIC FOR ELECTRIC REPAIRS AT THE
5 GARAGE.)

6

7 CHAIRMAN KLINGHOFFER: Next, Sportsplex --
8 Sportsplex Complex, 15 through 18.

9 VICE CHAIRMAN BROWN: I'll move it.

10 COMMISSIONER ROSS: Second.

11 MS. SAPINSKI: Commissioner Brown?

12 VICE CHAIRMAN BROWN: Yes.

13 MS. SAPINSKI: Commissioner Dunec?

14 COMMISSIONER DUNEC: Yes.

15 MS. SAPINSKI: Commissioner Ross?

16 COMMISSIONER ROSS: Yes.

17 MS. SAPINSKI: Commissioner Spiesbach?

18 COMMISSIONER SPIESBACH: Yes.

19 MS. SAPINSKI: Commissioner Stanziale?

20 COMMISSIONER STANZIALE: Yes.

21 MS. SAPINSKI: Commissioner Yustein?

22 COMMISSIONER YUSTEIN: Yes.

23 MS. SAPINSKI: Chairman Klinghoffer?

24 CHAIRMAN KLINGHOFFER: Yes.

25

1 (Whereupon, the Board discussed and took
2 action on the following item:

3 **JUROR PARKING FACILITY**

4 **19.** RESOLUTION NO. 18-019 - RESOLUTION
5 RATIFYING A PAYMENT IN THE AMOUNT OF \$1,395.64 TO
6 SCHINDLER ELEVATOR FOR ELEVATOR DOOR EMERGENCY
7 REPAIRS IN DECEMBER 2017.)

8

9 CHAIRMAN KLINGHOFFER: Number 19.

10 Juror Parking Facility; the elevator door
11 emergency repairs.

12 Someone like to move that?

13 COMMISSIONER YUSTEIN: I'll move it.

14 COMMISSIONER ROSS: Second.

15 MS. SAPINSKI: Commissioner Brown?

16 VICE CHAIRMAN BROWN: Yes.

17 MS. SAPINSKI: Commissioner Dunec?

18 COMMISSIONER DUNEC: Yes.

19 MS. SAPINSKI: Commissioner Ross?

20 COMMISSIONER ROSS: Yes.

21 MS. SAPINSKI: Commissioner Spiesbach?

22 COMMISSIONER SPIESBACH: Yes.

23 MS. SAPINSKI: Commissioner Stanziale?

24 COMMISSIONER STANZIALE: Yes.

25 MS. SAPINSKI: Commissioner Yustein?

1 COMMISSIONER YUSTEIN: Yes.

2 MS. SAPINSKI: Chairman Klinghoffer?

3 CHAIRMAN KLINGHOFFER: Yes.

4

5 (Whereupon, the Board discussed and took
6 action on the following item:

7 **FINANCE**

8 **20.** RESOLUTION NO. 18-020 - RESOLUTION
9 AUTHORIZING PAYMENT OF CHARGES AND EXPENSES OF
10 THE AUTHORITY'S \$150,000,000 POOLED GOVERNMENT
11 LOAN PROGRAM (SERIES 1986)

12 PAYMENTS DUE OTHERS FOR PGLP SERVICES

13 1. GALLEROS-KOH, LLP, FINANCIAL CONSULTANT
14 - JANUARY 2018 - \$2,000.00;

15 2. BANK OF NEW YORK MELLON - TRUSTEE FEE -
16 1-1-18 TO 3-31-18 - \$4,000.00.)

17

18 CHAIRMAN KLINGHOFFER: And then we have
19 number 20, the Finance Resolution.

20 COMMISSIONER ROSS: Move it.

21 VICE CHAIRMAN BROWN: Second.

22 MS. SAPINSKI: Commissioner Brown?

23 VICE CHAIRMAN BROWN: Yes.

24 MS. SAPINSKI: Commissioner Dunec?

25 COMMISSIONER DUNEC: Yes.

1 MS. SAPINSKI: Commissioner Ross?

2 COMMISSIONER ROSS: Yes.

3 MS. SAPINSKI: Commissioner Spiesbach?

4 COMMISSIONER SPIESBACH: Yes.

5 MS. SAPINSKI: Commissioner Stanziale?

6 COMMISSIONER STANZIALE: Yes.

7 MS. SAPINSKI: Commissioner Yustein?

8 COMMISSIONER YUSTEIN: Yes.

9 MS. SAPINSKI: Chairman Klinghoffer?

10 CHAIRMAN KLINGHOFFER: Yes.

11 (Whereupon, there was a pause in the
12 proceedings.)

13 CHAIRMAN KLINGHOFFER: Okay, we've got two
14 Late Starters.

15 MR. ROTHER: Yeah. Before you go there
16 though, I just want to --

17 CHAIRMAN KLINGHOFFER: Okay.

18 MR. ROTHER: -- highlight something on --

19 CHAIRMAN KLINGHOFFER: Okay.

20 MR. ROTHER: -- on the -- the fourth
21 Resolution, item 4 under Administrative. And --
22 and Lucy can fill you in a little bit on that.

23 Those consulting services are necessary
24 because our electronic accounting system is -- is
25 going to change in a year.

1 And we need -- we need some advice to tell
2 us what options -- of the options that we have,
3 which of them we should choose.

4 So maybe you want to just fill in the Board
5 a little bit, Lucy.

6 CHAIRMAN KLINGHOFFER: Yeah, is -- I know
7 it's going to change. Is that by State mandate
8 or --

9 MR. ROTHER: No.

10 MS. SAPINSKI: No, no, no.

11 MR. ROTHER: No.

12 MS. SAPINSKI: Right now, what we have,
13 it's called HT (phonetic) System. And we are --
14 it's a County system. We are one of the
15 departments --

16 CHAIRMAN KLINGHOFFER: Okay.

17 MS. SAPINSKI: -- on the system.

18 I'm sure Jackie is familiar with the system
19 when she was working for the County.

20 So -- and it doesn't cost us anything. The
21 -- we are under the County umbrella. They pay
22 for the maintenance -- yearly maintenance. They
23 cut our checks.

24 County decided to change the systems, so
25 they're getting new ones.

1 So, now we -- we have an option. We can go
2 with the new system or we can stay with the old
3 one. That's why we're trying to hire Anthony
4 Abbaleo, who has his own company; New Jersey
5 Governmental Services.

6 He was the original guy that brought the
7 County system to us in 2003 -- the HT System.
8 Now, he --

9 MR. ROTHER: He understands our County --

10 MS. SAPINSKI: He understands --

11 MR. ROTHER: -- system very well.

12 CHAIRMAN KLINGHOFFER: Why would we not
13 want to stay with whatever the County is doing?

14 MS. SAPINSKI: No, we -- we --

15 MR. ROTHER: We may.

16 MS. SAPINSKI: Just -- well, there are
17 options. Even Anthony's saying we really need to
18 see what's better for us, --

19 CHAIRMAN KLINGHOFFER: Okay.

20 MS. SAPINSKI: -- which system would have
21 been better for us.

22 MR. ROTHER: And it's a matter of cost, as
23 well, --

24 MS. SAPINSKI: And -- yeah.

25 MR. ROTHER: -- going forward.

1 MS. SAPINSKI: Yeah.

2 CHAIRMAN KLINGHOFFER: I mean certainly the
3 consulting is a relatively modest cost compared
4 to what we're talking --

5 MS. SAPINSKI: Um-hum.

6 CHAIRMAN KLINGHOFFER: -- about --

7 MS. SAPINSKI: Yeah. Exactly.

8 CHAIRMAN KLINGHOFFER: -- in terms of
9 dollars.

10 MS. SAPINSKI: Exactly. So, --

11 CHAIRMAN KLINGHOFFER: Okay.

12 MS. SAPINSKI: So we're just going to see
13 what's -- what's best.

14 VICE CHAIRMAN BROWN: If we go to the
15 County's new system, will he still be consulting?

16 Or --

17 MR. ROTHER: No.

18 VICE CHAIRMAN BROWN: -- he'll only consult
19 if we take --

20 MS. SAPINSKI: No, he's only consulting --

21 VICE CHAIRMAN BROWN: -- if we keep the --
22 the previous one?

23 MR. ROTHER: No, no, he's just going to
24 help us --

25 MS. SAPINSKI: Consulting.

1 MR. ROTHER: -- make a decision.

2 MS. SAPINSKI: Decision --

3 VICE CHAIRMAN BROWN: Decision about which
4 one to go to.

5 MS. SAPINSKI: Yes.

6 VICE CHAIRMAN BROWN: Right.

7 MS. SAPINSKI: Um-hum. Um-hum.

8 VICE CHAIRMAN BROWN: Okay.

9 MS. SAPINSKI: Um-hum. Um-hum.

10 So, --

11 CHAIRMAN KLINGHOFFER: Any other questions?

12 No?

13 MR. ROTHER: No?

14 CHAIRMAN KLINGHOFFER: Okay?

15 MR. ROTHER: Okay.

16 CHAIRMAN KLINGHOFFER: Okay.

17

18 (Whereupon, the Board discussed and took
19 action on the following items:

20 **LATE STARTERS**

21 **ADMINISTRATIVE**

22 1. RESOLUTION NO. 18-021 - RESOLUTION
23 AUTHORIZING SALARY RANGE CHART FOR ECIA
24 EMPLOYEES; and

25 2. RESOLUTION NO. 18-022 - RESOLUTION

1 AUTHORIZING SALARIES FOR ECIA EMPLOYEES FOR
2 2018.)

3

4 CHAIRMAN KLINGHOFFER: Late Starters.
5 They're related; they're Administrative 1
6 and 2.

7 Anybody like to move them?

8 Or any questions?

9 VICE CHAIRMAN BROWN: I'll move it; if
10 there's no questions.

11 I'm sorry.

12 COMMISSIONER ROSS: Second.

13 MS. SAPINSKI: Commissioner Brown?

14 VICE CHAIRMAN BROWN: Yes.

15 MS. SAPINSKI: Commissioner Dunec?

16 COMMISSIONER DUNEC: Yes.

17 MS. SAPINSKI: Commissioner Ross?

18 COMMISSIONER ROSS: Yes.

19 MS. SAPINSKI: Commissioner Spiesbach?

20 COMMISSIONER SPIESBACH: Yes.

21 MS. SAPINSKI: Commissioner Stanziale?

22 COMMISSIONER STANZIALE: Yes.

23 MS. SAPINSKI: Commissioner Yustein?

24 COMMISSIONER YUSTEIN: Yes.

25 MS. SAPINSKI: Chairman Klinghoffer?

1 CHAIRMAN KLINGHOFFER: Yes.

2

3 **ADJOURNMENT:**

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5 CHAIRMAN KLINGHOFFER: Is there a motion to
6 adjourn at this point?

7 VICE CHAIRMAN BROWN: This is the only Late
8 Starter we had?

9 We had two.

10 CHAIRMAN KLINGHOFFER: Two.

11 VICE CHAIRMAN BROWN: This is the only one.
12 Right?

13 CHAIRMAN KLINGHOFFER: We had the two. We
14 just moved both -- just moved both of them.

15 VICE CHAIRMAN BROWN: Oh, same time?

16 Okay.

17 CHAIRMAN KLINGHOFFER: Okay. I thought I
18 heard you move both.

19 VICE CHAIRMAN BROWN: I did move both.

20 CHAIRMAN KLINGHOFFER: Yeah, okay. Good.
21 That's what we took the vote on.

22 Both?

23 MS. SAPINSKI: Yes.

24 CHAIRMAN KLINGHOFFER: Okay.

25 MS. SAPINSKI: Both.

1 VICE CHAIRMAN BROWN: Motion to adjourn
2 then.

3 CHAIRMAN KLINGHOFFER: Okay.

4 COMMISSIONER ROSS: Second.

5 MS. SAPINSKI: Commissioner Brown?

6 COMMISSIONER BROWN: Yes.

7 MS. SAPINSKI: Commissioner Dunec?

8 COMMISSIONER DUNEC: Yes.

9 MS. SAPINSKI: Commissioner Ross?

10 COMMISSIONER ROSS: Yes.

11 MS. SAPINSKI: Commissioner Spiesbach?

12 COMMISSIONER SPIESBACH: Yes.

13 MS. SAPINSKI: Commissioner Stanziale?

14 COMMISSIONER STANZIALE: Yes.

15 MS. SAPINSKI: Commissioner Yustein?

16 COMMISSIONER YUSTEIN: Yes.

17 MS. SAPINSKI: Chairman Klinghoffer?

18 CHAIRMAN KLINGHOFFER: Yes.

19 MS. SAPINSKI: Thank you.

20 CHAIRMAN KLINGHOFFER: Okay, our next
21 meeting, I believe is our --

22 COMMISSIONER DUNEC: Thank you.

23 CHAIRMAN KLINGHOFFER: -- Reorganization
24 Meeting.

25 COMMISSIONER DUNEC: Bye-bye.

1 CHAIRMAN KLINGHOFFER: Isn't it?

2 MS. SAPINSKI: Yes it is.

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4 (Whereupon, the proceedings were concluded

5 at 5:45 p.m., Resolution No. 18-03.)

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1 STATE OF NEW JERSEY :

2 :

3 COUNTY OF ESSEX :

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5 I, Karen A. Marino, assigned transcriber,
6 do hereby affirm that the foregoing is a true and
7 accurate transcript of the REGULAR BOARD MEETING
8 of the ESSEX COUNTY IMPROVEMENT AUTHORITY heard
9 on Tuesday, January 30, 2018 and recorded on
10 tape.

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24 Monitored by: Kevin Dillon, Sr.

25 Proofread by: Deborah Dillon